

**AGREEMENT ON A DUAL DEGREE PROGRAM BETWEEN  
THE UNIVERSITY OF CASSINO AND SOUTHERN LAZIO**

and

**KENZHEGALI SAGADIYEV UNIVERSITY OF INTERNATIONAL BUSINESS**

Within the framework of the Memorandum of Understanding between Kenzhegali Sagadiyev University of International Business and University of Cassino and Southern Lazio, holding from 09 February of 2019, Kenzhegali Sagadiyev University of International Business (hereinafter named UIB) represented by Rector Anar MAKHMETOVA and the University of Cassino and Southern Lazio (Università di Cassino e del Lazio Meridionale, hereinafter named UNICAS) represented by the Rector prof. Marco DELL'ISOLA, agree:

- a) to implement two Dual Degree Programs;
- b) to strengthen the collaboration and the exchange of scholars, professors, students of both universities.

**ARTICLE 1**

**Aim of the agreement**

The Dual Degree Programs implemented by this agreement allow students from both Universities to earn:

- a Master's Degree in "Behavioral Economics" from UIB;
- a Master's Degree in "Global Economy and Business" (LM-56), European Qualifications Framework level 7, from UNICAS,

or

- a Master's Degree in "Applied Economics" from UIB;
- a Master's Degree in "Global Economy and Business" (LM-56), European Qualifications Framework level 7, from UNICAS.

The number of students admitted to each program is fixed up by a Bilateral Committee yearly. Such a number should be between 5 and 25 per year.

**ARTICLE 2**

**Management of the program**

A Bilateral Committee will be established and will be composed of six representatives (three representatives from each University). The Bilateral Committee includes program manager, program coordinator and responsible person appointed by each university as a tutor of students participating in the program. Decisions will be jointly taken by the representatives of UIB and UNICAS within the Bilateral Committee.

The Bilateral Committee has the following tasks:

- a) to create the conditions necessary for the implementation of the agreement;
- b) to guarantee the observance of the general regulations of the study program;
- c) to approve changes to the program study plan;
- d) to select the students to be enrolled in the Dual Degree Program;
- e) to provide organizational facilities of participating-in-program students' studying

- h) to control performance of the study program;
- g) to handle and solve organizational issues related to the preparation of documents of students-program participants, students' staying in the country of study, students' studying at the host university and exceptional situations and problematic cases.

The Bilateral Committee will meet at least once a year: the meetings can take place through video conferences or other means of online communications. The meeting is regularly constituted when at least two from three representatives from each University are present. The decisions are taken publicly. The program manager, coordinator and tutor address all the issues which arise within their responsibilities.

### **ARTICLE 3**

#### **Study plan**

In both the Dual Degree Programs students have to spend their first and fourth semesters at UIB, and their second and third semesters at UNICAS. The two study plans are jointly defined and attached to this agreement (Annex 1). In exceptional cases, on line studies are admitted, according to the decisions of countries-participants' Governments or universities-partners' executives.

### **ARTICLE 4**

#### **Selection of participating students**

The Bilateral Committee is responsible for selecting students participating in the program. The selection participants will be based on student academic records at the previous level of study, CV, motivations, English proficiency, and other requirements set by the two Institutions and agreed upon by the Bilateral Committee.

Students will be selected upon completing a formal application to the Dual Degree Program within the deadlines defined by the Institutions.

### **ARTICLE 5**

#### **Admission requirements**

Students not fulfilling all the requirements established by UNICAS to enroll in Global Economy and Business cannot be enrolled in the program. Students not fulfilling all the requirements established by UIB to enroll in the Masters in Applied Economics and Behavioral Economics cannot be enrolled in the program.

In any case, to be admitted, students' English language skills must be of at least level B2.



## **ARTICLE 6**

### **Further requirements**

Students shall have no academic debt and no financial debt, and have to obtain grades according to the study plan annexed to this agreement (annex 1). Otherwise, the Bilateral committee has right to disqualify students from the Double Degree Program

## **ARTICLE 7**

### **Tuition fees and financial support**

Students participating in the program have to pay an amount of 950 euros per year at UNICAS. This amount covers taxes in Italy, program management (including the academic mobility of staff), and other costs.

Furthermore, students have to pay an amount of 950 euros per year at UIB. This amount covers taxes in Italy, program management (including the academic mobility of staff), and other costs.

The mentioned amounts of fees are not refundable. UNICAS requires an additional payment for issuing the final diploma. Except for these fees, UNICAS and UIB have not to require any other payments from the students participating in the program.

If a student cannot finish his or her study plan in the identified time at UNICAS, he or she has to give UNICAS tuition fees for every additional study year according to UNICAS's rules.

## **ARTICLE 8**

### **Grades**

Grades across the two programs are converted as follows.

From UIB to UNICAS:

Grades obtained at UIB	Grades obtained at UNICAS
98-100	30/30 e lode
96-97	30/30
95	29/30
93-94	28/30
90-92	27/30
85-89	26/30
83-84	25/30
80-82	24/30
75-79	23/30
70-74	22/30
65-69	21/30
60-64	20/30
55-59	19/30
50-54	18/30

From UNICAS to UIB:

Grades obtained at UNICAS	Grades obtained at UIB
30/30 e lode	99
30/30	96
29/30	95
28/30	93
27/30	91
26/30	87
25/30	83
24/30	81
23/30	77
22/30	72
21/30	67
20/30	62
19/30	57
18/30	52

## **ARTICLE 9**

### **Internship**

Credits for the Internship are granted upon the presentation of an Internship report signed by both a company representative (state body, enterprise, organization) and an academic advisor. Report on the internship completion has to be defended in the prescribed terms that allow the study plan to be completed.

## **ARTICLE 10**

### **Dissertation (diploma work, thesis)**

The award of the two diplomas, one by each University, is based on the successful completion of the study plan and on the defense of a Master Theses at UIB, written and defended according to the requirements set for the dissertations (diploma works, theses) at the partner Universities.

The successful thesis defense allows the award of the Master degrees at UNICAS and at UIB. Both parties have to provide each other with all the necessary documentation for the award of their degrees according to their own system of evaluation in due time.

The programs' final grades will be given according to the grading rules and grades collection system of each University. The final grade at UIB is given on a 50 – 100 scale, with at least 50 to pass. Once the thesis has been defended at UIB, and all the necessary documentation of the graduation has been received by UNICAS, UNICAS will issue its Diploma, which will include a program final grade given on a 0-110 scale, with at least 66/110 to pass. The UNICAS program final grade will be related to the overall grade point average (GPA) given on a 0-30 scale according to the following rule: final grade = GPA x 11 / 3 plus between 0 and 6 additional points, granted by the Bilateral Committee based on the quality of the thesis and of the dissertation.

The Master Diplomas will be issued separately by the two Institutions.

The diploma issued by UNICAS will be personally given to the student during the annual graduation ceremony in Cassino, Italy, or sent to him/her upon his/her request.

The diploma issued by UIB will be personally given to the student during the annual graduation ceremony in Almaty, Kazakhstan.

## **ARTICLE 11**

### **Rights and dues of the participating students**

While each university assures that all the students enrolled in the Dual Degree Program have equal access to all facilities offered to the regular students (such as the use of computers, access to the library, etc.), each participating student should abide by the following principles:

- each student will be responsible for her/his living expenses (accommodation, meals, etc.).
- each student must provide her/his transportation from UIB to UNICAS and from UNICAS to UIB.
- violation of University rules and local law in the host country may result in the immediate withdrawal from the Program.
- the non-observance of the requirements stated in Articles 3 and 7 may result in the immediate withdrawal from the Program.



## ARTICLE 12

### Terms and duration of the agreement.

The Agreement entails no financial obligation on either of the partner universities.

This Agreement has to remain in force for five years from the date of the signature. Either university may cancel this agreement with a notice of 180 days. However, students who are already enrolled in the program are allowed to complete their studies.

The present Agreement is drawn up in English in two copies.

#### Partner 1

University of Cassino and Southern Lazio

Name: Marco DELL'ISOLA

Title: Rector

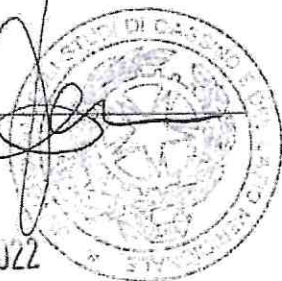
University of Cassino – Campus,  
University Avenue, Rectorate – Urban area of  
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Tel: 0776 2991  
E-mail: info@unicas.it

Signature: \_\_\_\_\_

(seal)

Date: \_\_\_\_\_

15 GIU. 2022



#### Partner 2

Kenzhegali Sagadiyev University of  
International Business

Name: Anar MAKHMETOVA

Title: Rector

050010, Almaty, Kazakhstan  
Tel.: +77088587598  
E-mail: uib@uib.kz

Signature: \_\_\_\_\_

(seal)

Date: \_\_\_\_\_



## Annex 1

### Summary from the study plans

#### DUAL DEGREE GLOBAL ECONOMY AND BUSINESS (UNICAS) - APPLIED ECONOMICS (UIB)

TITLE	SSD	ECTS	YEAR	SEMESTER
Special course Business Practice 4	SECS-P/07	4	1°	1°
Special course Business Practice 3	SECS-P/07	5	1°	1°
Applied Value Investing	SECS-P/11	4	1°	1°
Pedagogy of higher education	M-PED/01	5	1°	1°
Management physiology	SECS-P/08	4	1°	1°
History and philosophy of science	M-FIL/02	3	1°	1°
Foreign language (Professional)	L-LIN/12	2	1°	1°
Economics of Technology and E-Commerce	SECS-P/01	3	1°	1°
Economics	SECS-P/01	12	1°	2°
Italian language and culture	L-LIN/02	6	1°	2°
<b>Select 2 courses from (12 ECTS)</b>				
Human Resources management	SECS-P/10	12	1°	2°
Total Quality Management	SECS-P/13			
Applied econometrics	SECS-P/01			
Service management	SECS-P/08			
Applied Statistics	SECS-S/01	12	2°	3°
Business Law	IUS/04-IUS/05	9 (4+5)	2°	3°
International Economics and Globalization	SECS-P/01	9	2°	3°
Internship		10	2°	4°
Master thesis		20	2°	4°
<b>Total</b>		<b>120</b>		

#### DUAL DEGREE GLOBAL ECONOMY AND BUSINESS (UNICAS) - BEHAVIORAL ECONOMICS (UIB)

TITLE	SSD	ECTS	YEAR	SEMESTER
Special course Business Practice 3	SECS-P/07	5	1°	1°
Special course Business Practice 4	SECS-P/07	4	1°	1°
Foreign Language (Professional)	L-LIN/12	2	1°	1°
Behavioral economics	SECS-P/01	2	1°	1°
Industry economics	SECS-P/01	5	1°	1°
Management physiology	SECS-P/08	4	1°	1°
Pedagogy of higher education	M-PED/01	5	1°	1°
History and philosophy of science	M-FIL/02	3	1°	1°

Economics	SECS-P/01	12	1°	2°
Service management	SECS-P/08	6	1°	2°
<b>Select 2 courses from (12 ECTS)</b>				
Human Resources management	SECS-P/10	12	1°	2°
Total Quality Management	SECS-P/13			
Regional economics	M-GGR/02			
Pension economics	SECS-P/01			
Italian language and culture	L-LIN/02			
Applied Statistics	SECS-S/01	12	2°	3°
Business Law	IUS/04-IUS/05	9 (4+5)	2°	3°
International Economics and Globalization	SECS-P/01	9	2°	3°
Research work		5	2°	4°
Internship		10	2°	4°
Master thesis		15	2°	4°
<b>Total</b>		<b>120</b>		